VantagePoint
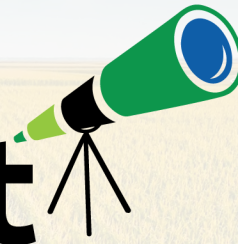## E-NEWSLETTER

MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

March 2022

Seed Season Tips & Reminders

By Dennis Boccardi, Customer Services Manager - dennisb@agvantage.com

Greetings and Welcome to Spring!

I'm always so ready for the welcomed warmer weather, longer days, and the chance to sneak out and fish, and maybe play some golf! But this is also a busy time for your business with fertilizer and seed deliveries, and everything that comes along with spring planting. So, I thought I would touch on some reminders for the seed season.

My first reminder is about our dispatching functions in Edge Seed. If you are just loading trucks, or planning to stage, or pre-palletize seed, Edge Seed does a great job with preparing your orders and printing your shipping documents. You can also use a scanner, which will read the seed bag or box label, and pull the lots in for you as well. This is a great feature of the program, and I think sometimes can be underutilized. There are several options for scanners, so just reach out to support if you have any questions.

Another great feature of Edge Seed is the ability to invoice work orders right from the work order tab. This option is only available in Version 8.1, so keep that in mind. You can simply click the dollar sign action button, and it will pull that work order into Edge Invoicing. Like counter invoicing, you'll have all the payment options to choose from, like prepay or charges, etc. Once done invoicing, Edge will bring you back into your seed work orders. As a reminder, you can also pull your seed work orders in Edge Invoicing with the import button, on the right side of the screen.

And last, as you are delivering seed and invoicing, you'll want to track all this activity, so we have two great reports to utilize during this time. First is the **Seed Inventory Report**. You can track your activity of each product as they move through the different stages of the season. It's easy to see what you have staged or dispatched, and what you have invoiced, and then with the uncommitted column, you can see what is still available for add-on's or just walk in sales. The second report that has been a great addition is the **Seed Warehouse Report**. If you haven't had a chance to check this out, take a few minutes to see this report. With this report you'll be able to see each customer's plan, and then what

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you have delivered off that plan, also what is remaining to deliver. There is also the ability to filter by customer, salesman or even an individual product. It's worth a few minutes to check this report out.

So, I hope you all have a great seed season, and I hope it's safe and the weather cooperates. As usual, if you have any questions don't hesitate to call into support or send us an email with any questions at **support@agvantage.com**. We look forward to working with you through this busy time of year.
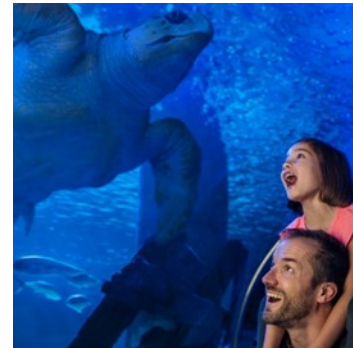
AgVantage National Conference Details

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

Save the Date of June 22-24, 2022
AgVantage 2022 National Conference

We are going to be taking a "**Deep Dive**" into AgVantage Software products at this event. That means we will have beginner and advanced pools to dive into on topics that interest you. Learn from each other as you share experiences you have plunged through.

Plan to arrive at the Mall of America Tuesday night June 21st to start our deep dive welcome reception in the 300 ft long, 13 ft deep, underwater tunnel at "**Sea Life**" in the Mall of America. See the sharks, sea turtles, stingrays, sawfish, jellyfish and thousands of aquatic creatures of the sea.

Wednesday starts with an outstanding speaker, **John Kriesel**. He travels throughout the country sharing his story, inspiring and motivating others and he will be with us to kick off this event.

After a full day of stimulating education on Wednesday, join us for amusing entertainment at "**The Fair on 4**" in the Mall of America. Try their fair food and craft beers, drive on the ¼ mile go-kart track, learn to throw axes, play games, and enjoy the live music concert of **Martin Zellar and the Hardways**!

Thursday and Friday mornings will include even deeper dives into products, plus a presentation of the diving adventures of our very own, Chuck Bohanon.

Thursday night we will bus to "**Top Golf**" for a fun night of food, beverages, and entertainment on their rooftop golf floor and restaurant. **Tim Gabrielson** will join us again this year sharing his amazing magic tricks.

Check out our website for registration and lodging details at the Radisson Blu!
www.agvantage.com

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Update on New Software Releases

By Tim Underwood, VP Development   - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Edge Agronomy
Ability to mark Machine as Agronomy and filter (506241)
Field Name change - updates on Plan map when hover over boundary (557379)

Edge Accounts Payable
Split invoice, select to view – error message specified to refer to original invoice entry (556995)

Edge Accounts Receivable
Change PO# on an Invoice (510069)

Edge Energy Dispatching & Mapping
Add driver note comment field to the grid (554534)

Edge Energy
Add Driver report from Legacy to Edge Energy Reports (546849)
Nightly Clean-up of the Y protocol in the tank file (555572)

Edge Grain
Customer Portal—Defer Payment Tab (408637)
Default purchase control location in activate features (553038)

Edge Inventory
Add menu option - Inventory Blends Setup (464600)
Inventory receiver entry add purchase factor/UOM to screen (512467)
Inventory Receiver Entry add Comment Field (515151)
Add comment field to inventory invoice lookup (530294)
Update date/time stamp and user ID on reversal of IR (546133)

Edge Invoicing
Handle split group when importing plan into contract (501982)
Add Item filter on Returns screen (541524)
Do not allow ACH Payments to write credits on account or change due (557191)

Edge Seed
Show line item Comments from Grower Plan on Warehouse Report (524228)
Add column for customer number on Warehouse Report (554217)

AGV Mobile
Ability to reprint scale ticket (499745)
Add Gross and tare timestamps to Load details page (549237)
Grain - Open Totals Refresh (553237)
POCKT Branding on loading screen (557668)

CRM
Salesman added to communication entries (551423)

Interfaces
REST API - Add POST & PUT for /agronomy orders (555884)
Add table and trigger program to store modified timestamps on U4TRNH (557196)

PC Time
Encrypt usernames and passwords in MySQL databases (554643)